

## Your Real Internet Goals

Yesterday I received one of those dreaded emails. The one confirming that we are not immortal. A friend sent me an email informing me of his brother's somewhat surprising death, indirectly from Leukemia. Somewhat surprising because I received a previous email about a week ago raving about how well his brother was recovering. My heart goes out to the family. The deceased brother was rather young, probably in his 30's. It's certainly tough to bury your children. When these misfortunes occur, it makes you stop and think for a moment. We have a very limited amount of time on this planet called Earth. We all have 24 a day. How do we get the very best results as quickly as possible? Most of us have many goals. Today let's briefly discuss our Internet Marketing goals. Our first step is to determine what type results we're looking for. And the question is really, what type results are you looking for? Am I being redundant? No. You is the operative word here. Because it's your goal not your upline's, downline's, sideline's, guru's, husband's, or wife's. Get the picture, it's about you and your goals. Often time the goals are someone else's and that's wherein the problem lies. That's why the achievement of our goals can be so very difficult, and elusive. Put your real list together, because it's really your goal that's the objective. Let's call it the Real List. Write your Real list as though the objectives have been accomplished. Write as though there are no limitations because there really aren't, except in our mind. We determine how far we go and how fast. Let your subconscious mind go to work on helping make these goals materialize. See them as having taken place already. What happens if we apply a similar drill to our prospects, let's think Forums for a moment. In the Forums one can quickly determine exactly what the prospects real needs, desires or goals are. Because they're telling the world exactly what they want or need. Our task is to then sell them what they really want. Will they be happier customers? Will they buy more goods and services from us? Will they give us more referrals? Will we earn more money? Yes. Yes. Yes and Yes. Let's help them get what they really want as soon as possible. Let's not delay because sometime in the not so distant future someone will be calling or sending an email about us.

## About the Author

Teachers and Trainers. Welcome to the area of the website for teachers and others. We outline our courses for teachers, trainers, teaching.

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